

Workforce Liabilities and Losses Are Inevitable, Even Exaggerated, Whenever "Performance" and "Relations" Are Addressed Separately, Ignored or Whenever the Two Dimensions Are in Wrong Design With Each Other.

Work Role Yields Management™ reflects the integrated realities of "role performance" and "role relations." These are not new realities, but they can no longer be ignored, dismissed or avoided.

Fortunately, the right solutions comprised of "good science" and "easy, practical tools" are available for rapid and inexpensive deployment in workforces of all types, industries and sizes.

Attention To Relations

High

- Liabilities & Losses...***
- Creeping Entitlement,
 - Legacy Encumberment
 - Tenure Atrophy
 - Brittle Capabilities, Utilization & Resiliency
 - Litigation
 - Abuses
 - Exploitive Bargaining

- Assets & Returns...***
- Peak Role Performance
 - Optimal Worker Engagement & Resiliency
 - Optimal Compensation
 - Evergreen Relations
 - Continuous Improvements
 - Innovation Harvests

Low

- Liabilities & Losses...***
- Chronic Workforce Problems
 - Pervasive Worker Risks
 - Paralyzing Role Dysfunctions
 - Opportunities Lost
 - Viability Threatened

- Liabilities & Losses...***
- Retention Issues
 - Litigation Jeopardy
 - Excessive Financial Compensation
 - Rationalized Theft
 - Adversarial Bargaining
 - Mercenary Attitudes

Low

High

Attention to Performance

